

Strengthening women's leadership and participation in the renewable energy sector in Cuba (FORMER) Project

ACQUISITION OF AUTONOMOUS PHOTOVOLTAIC SYSTEMS (SSPS) AND DEMONSTRATION SOLAR PARK (PSD)

LOT 1: PURCHASE OF STAND-ALONE PHOTOVOLTAIC SYSTEMS (SSPS)

LOT 2: ACQUISITION OF 100 kW DEMONSTRATIVE SOLAR FARM

Questions and Answers for potential bidders (updated June 16, 2023)

Question 1: The International Bidding document shows that the tender is requesting for Solar Lead Acid Batteries with gel electrolyte (Pb-Gel). If we provide LiFePO4 batteries, which are superior in terms of energy density and expected lifetime, are we eligible to apply?

Answer 1: The storage technologies requested in the "International Bidding Documents" for Lot 1 are sealed, maintenance-free Solar Lead Acid Batteries with gel electrolyte (Pb-Gel). The bidder may present an alternative, if it meets or exceeds the technical specifications established in the bidding document and does not affect the operation and useful life of the other components of the SSFV. The above must be certified in writing.

We are open to evaluate other alternatives, but to accept them, it is required that the proposed batteries meet or exceed the technical specifications of Pb-Gel batteries.

Question 2: *Do you expect a response for the whole bid? Is there any scenario where the bidder can quote only specific items?*

Answer 2: We expect bids on a per Lot basis. It is possible to bid on Lot 1 or Lot 2, or both. Bids for part of Lot 1 or part of Lot 2 would not be acceptable. We do not have a scenario to receive quotations for only specific items.

Question 3: *Will there be a public bidding list?*

Answer 3: There are no such lists or provisions, the bidding document provides for partnerships and joint ventures as part of the bidding process. There are no provisions for the formation of partnerships once the bids have been received.